

## AIC STPINEXT INITIATIVES

(A Section 8 Company incorporated by Software Technology Parks of India)  
C/o STPI, Office Block-1, 1st floor, East Kidwai Nagar, New Delhi-110023



No. 3/4(18)/2022-STPINEXT/001

### Employment Notice

Applications are invited online from the eligible candidates for the position of Chief Operating Officer (COO) for FINBLUE - Centre of Entrepreneurship (CoE) at Chennai. The vacancy is proposed to be filled-up purely on contract basis for a period of three years.

For detailed information and to submit online applications for the aforementioned position, interested applicants may visit the website of the company [www.stpinext.in](http://www.stpinext.in) or [www.stpi.in](http://www.stpi.in). Last date for submission of application is **20** days from the date of publication of this notice.

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<b>Job Title</b>	<b>Chief Operating Officer (COO) for FINBLUE Centre of Entrepreneurship (CoE) at Chennai</b>
<b>Nature of appointment</b>	Contract
<b>No. of Post</b>	1
<b>Age Limit</b>	Below 45 years (Age relaxation may, however, be allowed to the deserving candidates)

**Last date of receipt of applications:** Within 20 days of publication of advertisement.

### Eligibility Criteria-

#### (a) Educational and other qualifications-

- **Essential:**  
Bachelor in Technology/Engineering (or equivalent degree) or Master in Technology/Engineering/Science from a recognized, accredited and reputed institute/university
- **Desirable:**  
An MBA part time/full time from a recognized, accredited and reputed institute/university

#### (b) Work Experience-

- **Essential:**  
AIC STPINEXT INITIATIVES is looking to hire an individual with impeccable track record with minimum 8 years of overall experience in the IT industry, start-up as co-founder/founder/CxO and/or as an enabler of Start-up, Innovation & entrepreneurship ecosystem by virtue of managing/leading/scaling reputed Innovation & start-up promoting organizations/ incubators/ accelerators/ centres-of-entrepreneurship/ entrepreneurship development cells / mentoring organization etc

**Nature of Appointment:** The vacancy is proposed to be filled-up purely on contract basis for a period of three years. The appointment shall come to end on the expiry of the contract period.

### Key Skills:

- Applicant should have Business Acumen and eye for details.

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- Applicant must be able to clearly demonstrate entrepreneurial skills and experience as an enabler for startups/Innovation ecosystem or as an entrepreneur or start-up founder himself/herself.
- Applicant with previous experience of leading an entrepreneurial and ambitious organization with demonstrable success shall be preferred.
- Applicant must have a detailed knowledge of all the domains & areas which constitute the start-up ecosystem
- Applicant with previous experience of working at the senior level position collaborating with government departments/ agencies/ allied organizations/ Private sector/ venture Capitalists, along with demonstration of fundraising for non-profit organizations shall be preferred.
- Applicant shall possess strong presentation, verbal and written communication skills.
- Applicant should be able to effectively manage internal and external stakeholders.
- Applicant must mandatorily have a clear understanding of local, national and global start-up ecosystems.
- Applicant should be familiar with emerging technologies such as Artificial Intelligence, Internet of Things, Machine Learning, Analytics, Block chain, Health Informatics etc.

### Job Description-

- The COO in consultation with the CEO and STPI Jurisdictional Director of the FINBLUE Centre of Entrepreneurship (CoE) shall develop vision, strategy and business model to achieve the objectives of the domain-specific CoE being established by STPI and implemented by AIC STPINEXT INITIATIVES.
- The COO will closely work with the CEO and STPI Jurisdictional Director of the respective CoE and report to the CEO for implementation of strategy, review and plan for continuous improvement.
- The COO will be required:
  - To give direction to the CoE primarily towards establishing the CoE as a key player in domain centric incubation/acceleration which includes strategy to scale, outreach activities, measure impacts, collaborate with the start-up/entrepreneur ecosystem, etc.
  - To provide overall strategic guidance; plan, organize, manage operations, marketing; framing procedures, guidelines, best practices etc. for co-ordination, consolidation, synergy and success of CoE & incubated start-ups.

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- To develop and deploy a process for start-up recruitment including marketing campaigns, awareness drives, outreach programs, hackathons/makathons, open challenges etc.
- To identify and attract suitable start-ups/entrepreneurs.
- To nurture and facilitate the growth of start-up and help them become successful.
- To encourage start-up ventures to innovate, promote the culture of innovation, help them in converting ideas into products/IPs & commercialization, create significant value for start-ups, investors and incubator.
- To build, cultivate and strengthen collaborative relationships with Govt, academia, other incubators, mentors, venture capitalists, angel/seed funding institutions and other consultants in India and abroad for investing into the right start-ups, develop a strong cadre of mentors, service providers and other start-up ecosystem players, develop and strengthen the requisite ecosystem of entrepreneurship and Innovation as required for the CoE.
- To organize demo days, seminars, training workshop and create opportunities for start-ups to access investors, industry and potential customers
- To collaborate and empanel domain specific vendors, IP firms, legal and statutory compliance vendors for access by start-ups
- To create a team primarily involved in smooth functioning and efficient management of the CoE operations, performing outreach and other promotional activities with the culture of entrepreneurship, openness, integrity and monitor its functioning.
- To plan & execute activities within the pre-approved quarterly budget including verification & recommendation of release of capex/operating expense, ensure proper implementation and strict monitoring of annual plans, budgets and targets of the CoE.
- To identify and generate additional revenue sources to support CoE's sustainability.
- To enforce adherence to annual statutory, legal and audit compliances.
- Report on progress against the set objectives and business plan to CEO, project stakeholders, and relevant authorities.

**Compensation:** Rs. 1,25,000/- (Rupees One-Lakh twenty-five Only) per month *plus* applicable perks.

(The remuneration may, however, vary in case of deserving candidates)

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### How to apply:

Candidates meeting the above eligibility requirements may fill up the application online at website of the company [www.stpinext.in](http://www.stpinext.in) or [www.stpi.in](http://www.stpi.in)

### Selection process:

- (i) Applications received by the last date will be first screened by a duly constituted '**Screening Committee**'. The candidates meeting the educational & other qualifications and experience, as advertised, may be screened-in by the Committee.
- (ii) The 'screened-in'/shortlisted candidates will be called for personal interview before the duly constituted '**Selection Committee**' on the scheduled date & time.
- (iii) Selection Committee will recommend the candidate/panel of candidates, in order of merit, for appointment.

### Other general terms & conditions:

Candidates, employed under Central / State Government, Public Sector Undertakings or Autonomous Bodies, are required to submit 'No Objection Certificate' from their employer at the time of interview.

(ii) Canvassing in any form will be treated as disqualification. Any candidate found canvassing for his/her candidature, will be summarily disqualified.

(iii) Experience in the relevant field shall be calculated after attaining the minimum essential qualification(s).

(iv) Mere submission of application does not entitle candidates to be called for test and/or interview.

(v) The Company reserve the right to cancel the advertised position without assigning any reason thereof.

(vi) If any candidate is found ineligible on any ground post his/her appointment in the company, his/her services will be liable to be terminated.

(vii) Submission of any false/misleading information, defective or fabricated document etc. by the candidate in the application form would not only lead for rejection of application of the candidate but other legal action, as deem appropriate, may also be taken by the Company against such candidate.

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(viii) Age shall be reckoned as on the last date of receipt of the applications.

(ix) Any litigation will be subject to the jurisdiction of Delhi courts.

(x) No TA/DA will be given for appearing interview.

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